



عجلس دبي الرياضي DUBAI SPORTS COUNCIL

IN COLLABORATION WITH

## DUBAIMUSCLESHOW

## **2016 POST SHOW REPORT**



#### THANK YOU TO OUR SPONSORS & PARTNERS

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EQUIPMENT PARTNERS

















ORGANISERS























# THE INAUGURAL DUBAL MUSCLE SHOW DUBAL'S ONLY INTERNATIONAL BODYBUILDING & FINESS EVENT

DELIVERING THE WORLDS GREATEST ATHLETES AND LEADING FITNESS & NUTRITION BRANDS TO **10,625** ATTENDEES







OFFICIALLY INAUGURATED BY HIS HIGHNESS SHEIKH RASHID BIN HAMDAN AL MAKTOUM, CHAIRMAN OF AL MAKTOUM FOUNDATION



Edition



**21-22**October 2016



Dubai
International
Marine Club



Exhibiting Brands



10,625



Exhibiting Countries



**123**Media
Representatives



## A SNAPSHOT OF THE PARTICIPANTS









SUPPLEMENTS























**GYM EQUIPMENT** 



































## PROFILE OF EXHIBITORS INCLUDE

- DISTRIBUTORS
- SUPPLEMENTS/NUTRITION
- GYM/WORKOUT EQUIPMENT
- GYM/WORKOUT CLOTHING
- GYM & FITNESS CLUBS

- HEALTHY FOOI
- · HOSPITALS/CLINICS
- HEALTHY SNACKS
- MEDIA
- MMA/FIGHTING APPAREL
- FACILITY EQUIPMENT
- ENERGY DRINKS
- INTERNET RETAILERS
- SPORTS SCIENCE EQUIPMENT

## **COUNTRY OF EXHIBITORS**



## EXHIBITOR SATISFACTION\*

16 Ireland

82%

India

Sweden France

91%

10. China

11. Jordan

12. Canada

100%

100%

**78%** 

100%

said the show exceeded their expectations

said the number of attendees was good, very good or excellent said the quality of attendees was good, very good or excellent said they would recommend the event to other companies in the industry agree that Dubai Muscle Show is a must for their sales/ marketing strategies overall rated Dubai Muscle Show as good, very good or excellent

\*Based on Exhibitor Survey responses



## WHAT THE EXHIBITORS SAID



"The DMS team made it so easy for us coming from the UK. We sold all of our gym equipment and received additional orders for machines as a direct effect of exhibiting at Dubai Muscle Show!"

Nick Pang, Sales Director, Watson Gym Equipment



"2016 Dubai Muscle Show – Probably one of the best first year shows I've ever attended, been in the industry 20 years. The crowd is amazing, the staff are great, this place is packed and it's super loud. If you're not already here, get down here. If not, definitely be here next year."

Mike Fabiano, VP New Business Development, SAN Nutrition

#### TRAIN®

STRENGTH & FITNESS

"It's been an amazing show, Dubai Muscle Show. We had an amazing turnout. It was much better than we expected. Best show in Dubai so far. We'll definitely be back next year."

Zack Roy, Founder & Owner, Train Strength & Fitness



"Oatein Ltd recently exhibited at the inaugural Dubai Muscle Show to introduce our innovative range of High Protein Flapjacks and Super Cookies to the Middle East market. We have already received multiple bulk orders as a direct result of the show which is very encouraging for the Oatein Brand."

Andy Dixon, Global Sales Director, Oateir





## VISITOR PROFILE

**AGE OF VISITORS** 

22% 18-24

32%

30-34

12%

10% 40 +

#### **TOP 5 NATIONALITIES**











#### **TOP 5 COUNTRIES OF RESIDENCE**



23%









## WHAT VISITORS SAID

"Top bodybuilders attending. Great variety of stands and products."

**Leonardo Gomes** 

"It was one of the best experiences I have ever had in Dubai. The ticket value was very affordable, your security team were kind, everyone was smiling and having a good time. Each stand was unique with their own proposals. I did not expect to meet and greet Ronnie Coleman, Jay Cutler, Lazar, etc. At first, I thought it was only a marketing strategy to grab customer's attention. However I was proven wrong. Not only have I met them, I also got their autographs and opened a quick conversation too. I cannot express how thankful I am to all of you."

"Ronnie Coleman and Jay Cutler. The various events from strongman to kick boxing. The exhibitors and their products were excellent."

"Best show ever. Motivational."

Khalid Alyas Khan

"I've watched many international shows but I can say this Muscle Show in Dubai "WOW"! I've never experienced such an organisation. It's really wonderful and worthy for everyone who watched and I would like to give my extreme thanks to the organizers and THANKS DUBAI."

"I loved the fact exhibitors distributed free packets of protein, shakers and the cool t-shirts. Thank you for the whole wonderful moment."



## **BIG NAMES DRAW BIG CROWDS**

#### THE WORLD'S LEADING ATHLETES

Dubai Muscle Show recruited the most elite line-up of athletes ever seen in the Middle East, drawing on their social media followings to generate a huge turnout of visitors.



**RONNIE COLEMAN** 

8x

Mr Olympia

**f** 1,239,942

**1**,500,000



**ANDREIA BRAZIER** 

4x Fitness Model World Champion

**f** 1,478,510

**1**,300,000



**JASON POSTON** 

4x Mr Olympia Top 3

**f** 105,373

**462,000** 



**WILLIAMS FALAD** 

WBFF World Champion

**f** 10,252

**2**48,000



JAY CUTLER

10

Mr Olympia

**f** 6,479,640

**1**,800,000



**SERGI CONSTANCE** 

Global Fitness Icon

**f** 4,731,996

**2**,200,000



#### ZSUZSANNA TOLDI

IFBB

Pro

**f** 122,589

**1**45,000



#### TEM TEMPET

WBFF

Pro

**f** 165,527

**123,000** 



#### **LAZAR ANGELOV**

Global

Fitness Icon

**f** 13,074,986

**4,500,000** 



#### **JACO DE BRUYN**

WBFF Pro

**f** 4,349,421

**780,000** 



#### **SHAUN STAFFORD**

2x WBFF World Champion

**f** 933,681

**114,000** 





12 Athletes 6 Events

2 Days **1** Winner











## IFBB AMATEUR CHAMPIONSHIP























## KENGURU STREET WORKOUT WORLD CUP DUBAI STAGE













2 Days



## MMA, MUAY THAI & BOXING AMATEUR CHAMPIONSHIPS















Presented by



# A GLOBAL MARKETING CAMPAIGN, REACHING MILLIONS OF FITNESS CONSUMERS



**FACEBOOK** 

**TOP POST...** 

Total Likes

51,300

Total Interactions

436,244

Total Clicks

412,362

Total Reach

10,278,420

**Total Impressions** 

12,100,397







**INSTAGRAM** 

Followers **15,700** 

Posts **210** 

Promotion via athlete pages:



AN EXTENSIVE
ONLINE CAMPAIGN
ON MANY OF THE
WORLD'S LEADING

WITH MORE THAN 2,500,000 IMPRESSIONS









## DIRECT MARKETING VIA SMS & EMAIL TO OUR IN-HOUSE DATABASE





PLUS radio promotions on Channel 4 Radio, Hit FM, Star Radio and City FM



#### **COVER FEATURES AND ADVERTS IN LEADING REGIONAL PUBLICATIONS**

Pre and post show coverage in all the leading regional publications: 7 Days, Gulf News, Dubai Calendar, Discover Dubai, Sport 360 and many more...

#### **UTILISING THE REACH OF OUR MEDIA PARTNERS**



Men's Health

























## DUBAIMUSCLESHOW

## **SEE YOU NEXT YEAR!**

8-9 **DECEMBER 2017** 

**DUBAI WORLD TRADE CENTER, UAE** 





















TO PARTICIPATE AT DUBAI MUSCLE SHOW 2017, CONTACT US AT:

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