The 39th Korea International Medical & Hospital Equipment Show

2024 www.kimes.kr

Post Show Report

14 - 17 March 2024 COEX, Seoul, Korea



Concurrently held with

MedicomteK 2024

Medical Component & Material Technology Korea

Organizers

Korea E & Ex Inc. / KMDA / KMDIA

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I. KIMES 2024 At a Glance

- 1. Title: 39th Korea International Medical & Hospital Equipment Show (KIMES 2024)
- Purpose: Assistance to further development of the medical equipment industries in Korea and neighboring nations, and promotion of the trade, on both the domestic and international levels in medical equipment
- 3. Exhibition period: March 14 (Thu.) to 17 (Sun.), 2024 (4days)
- 4. Opening Hours: 10:00 a.m ~ 6:00 p.m
- 5 Exhibition Site:

COEX (Convention & Exhibition Center) (513, Yeongdong-daero, Gangnam-gu, Seoul 06164, Korea)

6. Organizers

Korea E & Ex Inc.

Korea Medical Devices Association

Korea Medical Devices Industry Association

7. Sponsors

- · Ministry of Trade, Industry and Energy
- · Ministry of Health & Welfare
- · Ministry of Food & Drug Safety
- · Korea Trade-Investment Promotion Agency (KOTRA)
- · Korea Health Industry Development Institute
- · Korean Medical Association
- · Korean Hospital Association
- · Korean Medical Women's Association
- · Korean Nurses Association
- · Korea Medical Device Distribution Association
- · Korea Medical Engineering Association
- · Korean Medical News
- 8. Exhibition Scale: Total 40,700 sqm

COEX Hall A, B, C, D, E, The Platz, Lobby (1st Fl.) / (3rd Fl.)

9. Groups of Exhibits

- · Consultation & Diagnosis Equipment
- · Clinical Examination Equipment
- · Radiology Equipment
- · Surgical Apparatus & Equipment
- · Cure Apparatus & Equipment
- · Physiotherapy Apparatus
- · Ophthalmic Apparatus
- · Dental Apparatus
- · Quarantine related Equipment
- 10. Website: www.kimes.kr
- 11. E-mail: kimes@kimes.kr

- · Central Supply Equipment
- · Hospital Facilities Equipment
- · Medical Information System
- · Oriental Medicine & Equipment
- · Pharmaceutical Equipment
- · Cosmetic Dermatology & Healthcare Equipment
- · Medical Device Component & Service
- · Disposable Apparatus and Others



II. Remark of KIMES 2024

1) Proposing a new direction for the medical environment and industry in the New Normal Era under the theme of "Better Life, Better Future"

Exhibits including AI, VR, Medical robots, Smart Healthcare, Big Data, as well as advanced medical devices reflecting the trend of convergence between different industries were put on display. Ever since the spread of COVID-19 in January 2020, hosting 4,274 influential overseas buyers from 103 countries greatly contributed to the development of the domestic and foreign medical industry.



2) Reflection of high-tech medical devices from K-beauty to rehabilitation, diagnosis, and smart hospital facilities

At KIMES 2024 which is the largest exposition of medical devices in Korea, majority of exhibitors joined the show to expand their business. Digital healthcare, AI, Robot technologies being in the limelight these days were one of highlights at the show.



3) Linked Events for Business Synergy Effect

(1) Medical Korea 2024 (Global Healthcare & Medical Tourism Conference, Korea Health Industry Development Institute)

Medical Korea 2024 (Global Healthcare & Medical Tourism Conference), held in conjunction with KIMES this year to create a business synergy effect, is an annual international medical conference and exhibition organized by the Korea Health Industry Development Institute that provides a platform for entry to the international medical market, promotion of policies to retain foreign patients, as well as global branding of Korea's medical sector, aimed at the exchange of information in the international medical market and expansion of domestic and foreign networks.

(2) GMEP 2024 (Global Medical Equipment Plaza, KOTRA)

Following last year, the [Global Medical Equipment Plaza(GMEP 2024)] was held in conjunction with KIMES. As a trademark conference in the biomedical field organized by KOTRA, GMEP organized export consultation conference in order to support the growth of domestic firms in face of the New Normal Era.



(3) MedicomteK 2024 (Medical Components Technology Korea)

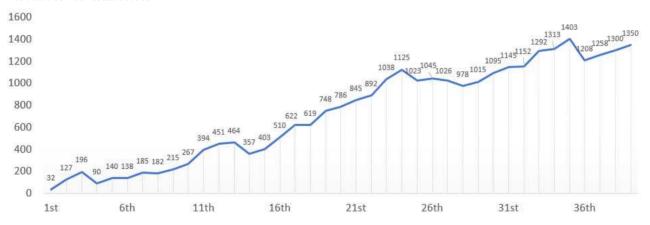
The medical device field has expanded its spectrum beyond medical devices, reaching out to fields including AI, Deep Learning, and Robot Science. MedicomteK 2024, as a medical components and technology exhibition designed to promote the development of advanced medical technology, provided an opportunity to not only exchange the latest information, but also witness the present and future of the components and devices industry and gain a competitive edge.



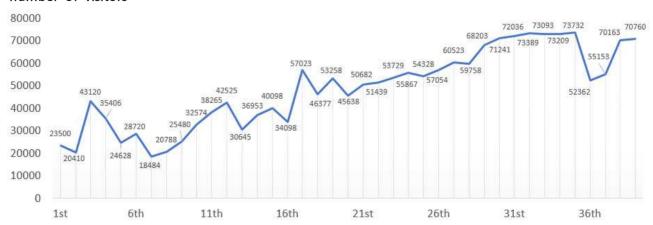
4) Comparison of Exhibition Statistics

| Editions | Countries | Exhibitors | Visitors | Scale (sqm) | Venue |
|----------------|-----------|------------|----------|-------------|--------|
| 1st (1980. 6) | 5 | 32 | 23,500 | 1,914 | KOSAMI |
| 5th (1989. 9) | 12 | 140 | 28,720 | 3,888 | KOEX |
| 10th (1994. 3) | 22 | 267 | 32,574 | 7,776 | KOEX |
| 15th (1999. 3) | 23 | 403 | 34,098 | 10,768 | COEX |
| 20th (2004. 3) | 30 | 786 | 45,638 | 25,101 | COEX |
| 25th (2009. 3) | 34 | 1,023 | 54,328 | 32,382 | COEX |
| 30th (2014. 3) | 38 | 1,095 | 71,241 | 38,385 | COEX |
| 33rd (2017. 3) | 41 | 1,292 | 73,093 | 38,796 | COEX |
| 34th (2018. 3) | 34 | 1,313 | 73,209 | 40,122 | COEX |
| 35th (2019. 3) | 36 | 1,403 | 73,732 | 40,500 | COEX |
| 36th (2021. 3) | 33 | 1,208 | 52,362 | 40,000 | COEX |
| 37th (2022, 3) | 38 | 1,258 | 55,153 | 40,500 | COEX |
| 38th (2023, 3) | 35 | 1,300 | 70,163 | 40,500 | COEX |
| 39th (2024. 3) | 35 | 1,350 | 70,760 | 40,700 | COEX |

*number of exhibitors



*number of visitors



III. Exhibition Results & Figures

1) Number of Visitors

2) Purpose of Visit (Multiple Responses)

| Dates | Visitors | Rates |
|------------------|----------|--------|
| March 14th(Thu.) | 21,651 | 30.6% |
| March 15th(Fri.) | 22,682 | 32.1% |
| March 16th(Sat.) | 15,810 | 22.3% |
| March 17th(Sun.) | 10,617 | 15.0% |
| Total | 70,760 | 100,0% |

| Classification | Answers | Rates |
|----------------------------|---------|--------|
| Gather Information | 32,755 | 46.5% |
| Buying Consultation | 12,797 | 18.2% |
| Export/Import Consultation | 6,987 | 9.9% |
| Market Research | 10,455 | 14.8% |
| General Interests | 7,480 | 10.6% |
| Total | 70,474 | 100.0% |

3) Visitors' Occupation

4) Visitors' Field of Interests (Multiple Responses)

|) Visitors' Occupation | | 4) Visitors' Field of Interests (Multiple Responsi | | |
|---------------------------------|--------|--|--------|--|
| Classification | Rates | Classification | Rates | |
| Medical Doctor | 13.9% | Diagnosis Equipment | 12.7% | |
| Nurse | 3.5% | Clinical Examination Equipment | 6.5% | |
| Dentist | 0.8% | Radiology Equipment | 5.0% | |
| Herb Doctor | 2.6% | Surgical Apparatus & Equipment | 6.4% | |
| Veterinarian | 1.4% | Cure Apparatus & Equipment | 6.6% | |
| Hospital Management | 6.6% | Physiotherapy Apparatus | 7.6% | |
| Pharmacist | 0.5% | | | |
| Physical Therapist | 5.2% | Ophthalmic Apparatus | 1.8% | |
| Radiologists Technologist | 1.8% | Dental Apparatus | 2.3% | |
| Medical Laboratory Technologist | 0.6% | Central supply Equipment | 1.6% | |
| Occupational Therapists | 0.4% | Hospital Facilities / Emergency Eq. | 3.8% | |
| Rescue & Emergency Staff | 0.1% | Medical Information System | 8.2% | |
| Medical Engineer | 2.2% | Oriental Medicine & Equipment | 1.9% | |
| Public Institution/Government | 2.6% | Pharmaceutical Equipment | 2.5% | |
| R&D Institution | 5.4% | Cosmetic Dermatology & Healthcare Equipment | 8.8% | |
| Manufacturer | 18.3% | | | |
| Trader/Dealer | 17.5% | Medical Device Components & Service | 9.9% | |
| Media | 0.4% | Disposable Apparatus, Other | 10.8% | |
| Public | 16.2% | Quarantine Related Equipment | 1.2% | |
| | | Animal & Related Equipment | 2.4% | |
| Total | 100,0% | Total | 100,0% | |



5) Classification of Manufacturers

| Country | Visitors | Country | Visitors | Country | Visitors |
|-----------------------|----------|--------------|----------|-----------------|----------|
| AFGHANISTAN | 2 | ISRAEL | 1 | SLOVENIA | 2 |
| ALBANIA | 1 | ITALY | 16 | SOLOMON ISLANDS | 1 |
| ALGERIA | 4 | JAPAN | 385 | SOUTH AFRICA | 1 |
| ARGENTINA | 1 | KAZAKHSTAN | 44 | SPAIN | 26 |
| ARMENIA | 1 | KENYA | 1 | SRI LANKA | 3 |
| AUSTRALIA | 37 | KUWAIT | 4 | SWEDEN | 5 |
| AUSTRIA | 1 | KYRGYZSTAN | 4 | SWITZERLAND | 6 |
| AZERBAIJAN | 2 | LAOS | 1 | TADZHIKISTAN | 2 |
| BANGLADESH | 6 | LATVIA | 1 | TAIWAN | 459 |
| BELARUS | 10 | LESOTHO | 1 | TAJIKISTAN | 2 |
| BOLIVIA | 1 | LIBYA | 1 | TANZANIA | 6 |
| BRAZIL | 16 | LITHUANIA | 1 | THAILAND | 351 |
| BULGARIA | 5 | LUXEMBOURG | 1 | TOGO | 1 |
| BURUNDI | 1 | MALAYSIA | 88 | TUNISIA | 3 |
| CAMBODIA | 12 | MAURITIUS | 1 | TURKIYE | 108 |
| CANADA | 24 | MEXICO | 36 | TURKMENISTAN | 9 |
| CHILE | 3 | MOLDOVA | 3 | U.A.E | 24 |
| CHINA | 841 | MONGOLIA | 205 | U.K | 31 |
| COLOMBIA | 31 | MONTENEGRO | 7 | U.S.A | 100 |
| COSTA RICA | 3 | MOROCCO | 3 | UKRAINE | 5 |
| COTE D'IVOIRE | 2 | MYANMAR | 32 | UZBEKISTAN | 42 |
| CROATIA | 2 | NEPAL | 4 | VIETNAM | 187 |
| CZECH REPUBLIC | 5 | NETHERLANDS | 2 | YEMEN | 1 |
| DOMINICAN REPUBLIC | 1 | NEW ZEALAND | 1 | | |
| ECUADOR | 3 | NIGERIA | 3 | | |
| EL SALVADOR | 1 | OMAN | 2 | | |
| ETHIOPIA | 5 | PAKISTAN | 7 | | |
| FINLAND | 1 | PARAGUAY | 6 | | |
| FRANCE | 29 | PERU | 1 | | |
| GEORGIA | 2 | PHILIPPINES | 159 | | |
| GERMANY | 59 | POLAND | 32 | | |
| GHANA | 8 | PORTUGAL | 5 | | |
| GREECE | 1 | QATAR | 6 | | |
| GUATEMALA | 2 | ROMANIA | 8 | | |
| HONG KONG | 190 | RUSSIA | 124 | | |
| HUNGARY | 3 | RWANDA | 1 | | |
| INDIA | 68 | SAUDI ARABIA | 25 | | |
| INDONESIA | 183 | SIERRA LEONE | 1 | | |
| IRAN | 11 | SINGAPORE | 91 | | |
| IRELAND | 1 | SLOVAKIA | 6 | | |

IV. KIMES 2024 Concurrent Events

1) Opening Tape Cutting Ceremony

Date: 11:00 a.m. March 14th, 2024

Location: front of Hall A

Attended VIPs:

Members of the National Assembly, Vice-ministers from ministries, commissioner from MFDS, head of sponsoring organizations.



2) KIMES 2024 Conference and Seminar

The COEX Conference Center provides specialized medical information on a variety of topics via medical technology seminars, hospital opening consulting seminars, startup seminars, digital healthcare seminars, cosmetic doctor seminars, medical policy briefing sessions and licensing related seminars.



3) Global Medical Equipment Plaza 2024

KOTRA holds Global Medical Equipment Plaza 2024 in conjunction with KIMES to provide a wide range of new overseas business opportunities for Korean medical equipment companies. 139 companies were invited to consult with 393 Korean companies.



4) Components and Materials Special Zone

As the technological development of the medical device field has expanded beyond existing medical devices and into the territory of deep learning, and even robot science, we hold MedicomteK 2024(Medical Components Technology Korea) that reflects the heightened interest in high-end parts and materials(COEX Hall D)





5) KIMES Live! - Promotion and Marketing Support for Untact Exhibitors

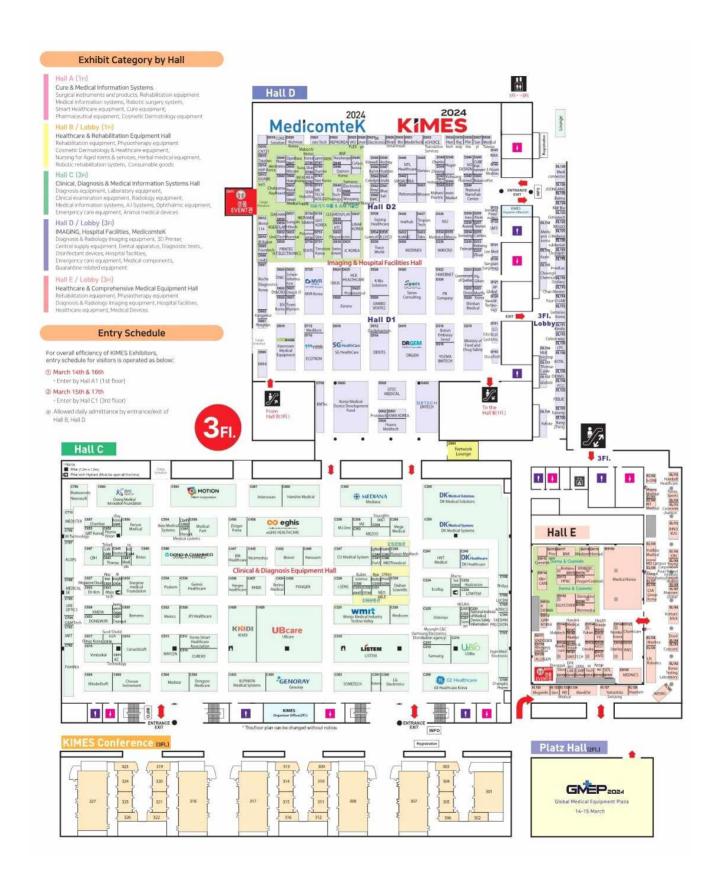
In the New Normal Era, we operate 'KIMES Live!' in order to support the online marketing of exhibitors in response to the new business environment. We simultaneously run the live broadcast in sync with the offline exhibition, where a professional reporter visits the exhibitors' booths in person and introduces them in both English and Korean in real-time for buyers and clients who are not able to physically attend the exhibition. After the show is over, we produce edited content for each exhibitor and post it on our official YouTube channel for exhibitors to utilize.



V. KIMES 2024 Floor Plan







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KIMES 2024 Opening ceremony

















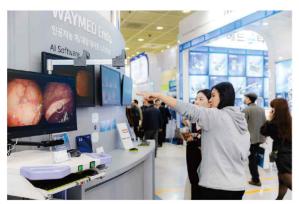
KIMES 2024 Business

















03

KIMES 2024 On-site









KIMES 2024 Seminar





KIMES 2024